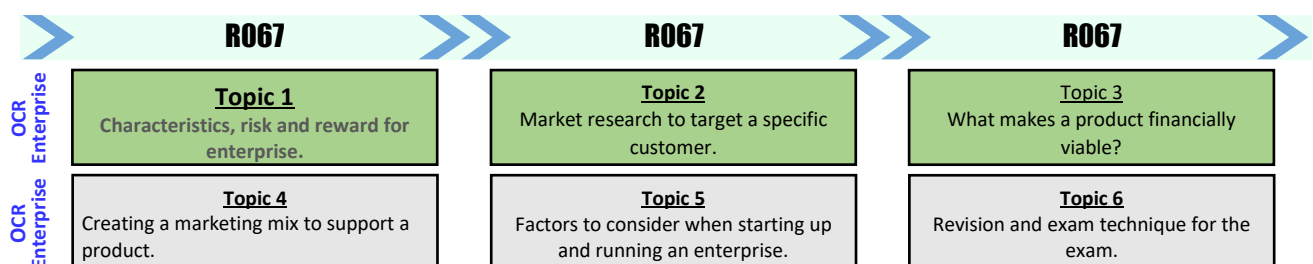


## OCR Enterprise and marketing Learning Journey: Topic 3: Develop a business proposal

|   |   |  |   |   |   |
|---|---|--|---|---|---|
| 3.1 Create a design mix for a new product |   | You will learn about how the design mix can influence the design of a product  |   |   |   |
| Design mix (Knowledge):                   |   |  |   |   |   |
|   |   | Function   | 😊 | 😐 | 😞 |
|   |   | Aesthetics   | 😊 | 😐 | 😞 |
|   |   | Economic manufacture   | 😊 | 😐 | 😞 |
| Keywords                                  | Features   Attractive   USP   Market segment  Influence  Selling price  Added value  Break-even |  |   |   |   |
| 3.2 Product design for a new product      |   | Here you will learn about how to use your market research to design your product idea  |   |   |   |
| Product design (Knowledge):               |   |  |   |   |   |
|   |   | Use market research to inform product design   | 😊 | 😐 | 😞 |
|   |   | Relate product designs to your business brief  | 😊 | 😐 | 😞 |
|   |   | Use current creative techniques  | 😊 | 😐 | 😞 |
| Keywords                                  | Primary   Secondary   Mindmap   Moodboard   Brain shifter   Design                              |  |   |   |   |
| 3.3 Review designs for a product proposal |   | Here you will learn about how to self-assess your designs. You will also gain feedback from peers and learn how to finalise your design based on this feedback |   |   |   |
| Self/ Peer assessment (Knowledge):        |   |  |   |   |   |
|   |   | Self-assessment  | 😊 | 😐 | 😞 |
|   |   | Plan methods of gaining feedback on a design proposal  | 😊 | 😐 | 😞 |
|   |   | Gain verbal feedback   | 😊 | 😐 | 😞 |
|   |   | Gain written feedback  | 😊 | 😐 | 😞 |
|   |   | Gain online feedback   | 😊 | 😐 | 😞 |
|   |   | Assess strengths and weaknesses  | 😊 | 😐 | 😞 |
| Keywords                                  | Self   Peer   Feedback   Target market   Verbal   Written   Online                              |  |   |   |   |

|  |  |
|--|--|
| <b>Skills</b>                              | <b>Knowledge – multiple choice, short answer questions, medium answer questions and an extended answer</b> |
| <b>Links to the wider world/case study</b> |  |



# OCR Enterprise and marketing Learning Journey: Topic 3: Develop a business proposal

| Revision   |  |            |  |               |  |            |  |
|--|--|------------|--|---------------|--|------------|--|
| 😊  |  |            |  | 😞             |  |            |  |
|  |  |            |  |               |  |            |  |
|  |  |            |  |               |  |            |  |
| Revision, Test and Closing the Gap for topics covered so far |  |            |  |               |  |            |  |
| TEST RESULT  |  |            |  | Target Grade: |  |            |  |
| Mark:  |  | Percentage |  | Grade:        |  | On Target? |  |